



City of Clarkston

1055 Rowland Street | Clarkston, GA | 30021
(404) 296-6489



Bid Open Final Tabulation

Updated 2/19/25

Solicitation:	RFP – EMPLOYEE BENEFITS CONSULTING & BROKER SERVICES - 021925
Open Date:	February 19, 2025
Open Time:	9:45 am (EST)
Open Site:	City Hall Annex – BidNet Direct
Facilitator:	Willis Moody, Purchasing Consultant

	Company Name	Bid Amount (\$)	Minority Class	Is vendor located within City limits	Has vendor previously worked w/Clarkston
1	Alliant	\$18,000.00	No	No	No
2	Direct Solutions Agency	\$43,500.00	No	No	No
3	Gelin Benefits Group	\$80,000.00	Yes (FBE & AABE)	No	No
4	USI Insurance Services	\$150,000.00	No	No	No
5	Mark III Employee Benefits (WD from consideration 2-19-25)		No	No	No

A “**Minority Business Enterprise**” (MBE) is a business which is an independent and continuing operation for profit, performing a commercially useful function, which is owned and/or controlled by one or more minority group member(s).

- (1) African American Business Enterprise (AABE) (2) Hispanic Business Enterprise (HBE)
- (3) Female Business Enterprise (FBE) (4) Asian Business Enterprise (ABE)
- (5) Native American Business Enterprise (NABE) (6) Minority Veteran (MV)

An “**Owned**” is a minority or female owner which possesses an ownership interest 51% of the business.

A “**Controlled**” is a minority or female which possess and exercise the legal authority and power to manage business assets, good will and daily operations of the business and actively and continuously exercise such managerial authority and power in determining the policies and directing the operations of the business.